



# Corporate Overview

## **MFC GLOBAL INVESTMENT MANAGEMENT®**

MFC Global Investment Management® is the investment management division of Manulife Financial, with investment offices in the United States, Canada, the United Kingdom, Japan, Hong Kong, and throughout Asia. MFC Global has more than C\$240 billion in assets under management\* and more than 100 years of experience managing portfolios for The Manufacturers Life Insurance Company, John Hancock Life Insurance Company, and other major clients.

## **MARKET LEADERSHIP**

MFC Global Investment Management's size, breadth of resources and strength makes it a market leader in investment management.

- MFC Global manages one of the broadest ranges of investments, including equities, government and corporate bonds, real estate, mortgages, oil and gas, timber and farmland, and structured products.
- MFC Global is one of a handful of institutional investment managers with a physical presence in key financial centres around the world.
- MFC Global has an extensive global credit research capability and a long history in the management of corporate bonds.

MFC Global's vision is to offer its clients competitive and innovative products and services, while achieving consistent, superior returns. Expanding services to external clients is a key focus for future growth and Manulife Financial has invested considerable resources to establish MFC Global Investment Management as a premier provider of investment expertise and service.

## **GLOBAL INTELLIGENCE**

MFC Global Investment Management boasts a depth and diversity of investment expertise ranging from equity and bond management to real estate and timberland property management specialists, seasoned economists, and mathematicians specializing in sophisticated market modeling techniques. The MFC Global team includes more than 300 investment professionals managing a full spectrum of asset classes with a range of style perspectives. Located around the world, the group is well-positioned to gain superior insight into markets at local and international levels.

MFC Global prides itself not only on its breadth of experience, but its ability to combine specialized skills, capitalize on diverse abilities, and share information across borders, asset classes, and investment styles to create products designed to maximize returns and meet the unique needs of clients.

## **GLOBAL CAPABILITIES**

### **North American Equities**

The North American Equity team of more than 50 investment professionals manages a range of Canadian and U.S. equity mandates and styles – from value to growth, and large cap to small cap. Each portfolio manager adds value through the integration of multiple research disciplines. With assets under management in excess of C\$35 billion, the team's years of experience, informed decision making, and careful risk management enables it to develop tailored asset management strategies across a broad range of mandates.

## North American Fixed Income

The Fixed Income team comprises more than 100 portfolio managers and investment analysts, making it one of the largest fixed income teams in North America. The team manages in excess of C\$125 billion over a number of mandates, including investment grade and high-yield public and private debt, real estate-related asset-backed securities, and commercial mortgage-backed securities.

## Japanese Equities and Fixed Income

MFC Global's principal office in Tokyo includes 13 investment professionals. The team offers clients a full range of investment capabilities including equities, fixed income, and balanced fund management. Established in 1999, our Japan office has demonstrated solid performance in managing a variety of equity and fixed income strategies.

## Hong Kong & Asian Equities and Fixed Income

In Asia, MFC Global has a team of more than 40 investment professionals located in offices in Hong Kong, China, Taiwan, Vietnam, the Philippines, and Indonesia. MFC Global offers clients an on-the-ground perspective and unique insights into the very dynamic and different markets of the Asia-Pacific region. The Hong Kong and Pacific Rim mandates have experienced rapid growth and achieved superior performance.

## European and International Equities

MFC Global's U.K. office, located in London, provides expertise in both European and international equity markets. Matching different management styles with different geographic and economic markets, the desk uses a multi-style approach. The team of 10 investment professionals is also able to capitalize on its European base for real-time communication with MFC Global counterparts operating directly in the other key markets around the world.

## Asset Allocation

MFC Global is a leader in strategic asset allocation solutions with more than C\$65 billion under management. Using sophisticated asset allocation modeling techniques and a dynamic review process to incorporate new asset classes as markets evolve, this team delivers consistently strong performance and added value to clients.

## Alternative Investments

MFC Global manages over C\$40 billion in alternative investments including real estate, mortgages, natural resources (such as timber, agriculture, and oil and gas), private capital, and structured products. These products provide clients with strong opportunities for attractive, risk-adjusted returns and portfolio diversification.

[www.mfcglobal.com](http://www.mfcglobal.com)

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MFC Global Investment Management® is the asset management division of Manulife Financial. MFC Global Investment Management's diversified group of companies and affiliates provides comprehensive asset management solutions for institutional investors, investment funds and individuals in key markets around the world. This investment expertise extends across a full range of asset classes including equity, fixed income and alternative investments such as oil & gas, real estate, timber, farmland, as well as asset allocation strategies.

MFC Global Investment Management has investment offices in the United States, Canada, the United Kingdom, Japan, Hong Kong, and throughout Asia. As at December 31, 2007, assets managed exceeded \$240 billion. Additional information about MFC Global Investment Management may be found at [www.mfcglobal.com](http://www.mfcglobal.com).

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